

## PRODUCT REVIEW UPDATE

DPS revisits the evaluation of KöR Whitening, focusing on recent updates and enhancements to the tried-and-true whitening system.













PREV YEARS EVALS EXP

It often leads patients to accept more dental procedures.

Beth Snyder, DMD Doylestown, PA





YEARS EXP

results.

The system is easy to use, and most of our patients are thrilled with the

Allan Mohr, DDS Massapeaua Park, NY





PREV EVALS YEARS EXP

One of the reasons we use KöR is the exceptional support we get from the KÖR team.

Kapish Goyal, DDS Virginia Beach, VA

## **EVOLVE DENTAL TECHNOLOGIES**

# KöR Whitening

For predictable, exceptional whitening results, KöR Whitening's proprietary gel formula is continuously refrigerated to maintain its original effectiveness and reduce sensitivity.

hile many patients dream of having sparkling white teeth, those afflicted with tooth sensitivity often avoid whitening treatments like the plague. But perhaps those patients—and their dentists—just haven't learned of the advanced technology and proprietary formulation of the KöR Whitening System, an easy-to-use system that Dr. Kapish Goyal "uses successfully every day and is a great referral source for us."

The complete KöR Whitening System from Evolve Dental Technologies includes custom-made KöR-Seal Trays, KöR Complete Desensitizer, and the KöR Dual-Activated, Tri-Barrel Hydremide Peroxide gel formula for predictable whitening results without sensitivity. KöR has kits for every case type, from young to old patients, from average color teeth to fluorosis. tetracycline and dentinogenesis, and from patients with average to obsessive expectations.

"KöR offers several effective advantages over traditional whitening systems," said Dr. Goyal. "Patients like that it is easy to use and gives them long-lasting results." KöR Whitening provides "reliable, effective, and consistent whitening results," Dr. Goyal added. Noting that the KöR team provides exceptional customer support and that patient referrals are a great revenue source, he shared, "I can't praise this product enough."

## **A Solution for Every Patient**

The KöR Whitening System includes home whitening kits with KöR-Day and KöR-Night; KöR MAX, which combines at-home whitening followed by an in-office whitening visit; KöR ULTRA for stubborn cases like fluorosis and dark geriatric staining; KöR ULTRA-T for tetracycline staining and dentinogenesis imperfecta; and the new and improved KöR Complete Desensitizer. The gel is continuously refrigerated from the instant of manufacturing until received



cold by the dental practice, which maintains the original effectiveness and reduces sensitivity, according to the manufacturer. Each KöR case requires a PVS or digital scan impression and fabrication of a KöR-Seal Tray, which can be created at the KöR lab or right in the dental practice.

"My team and I love KöR Whitening," shared Dr. Beth Snyder, who said, "It has become our go-to brand, even after trying many other whitening systems. The system is simple to use, it's an easy process with a digital scan, and the trays fit very well." Designed with a tight fit and seal to keep the whitening gel active for 6+ hours, the KöR-Seal Tray is "a nice tight tray that has blockout in it to really hold the solution against the tooth," she added. Also commenting on the KöR-Seal Tray, Dr. Christina Do said, "The trays are better than other trays because these have a seal on them."

### Seeing Is Believing

"The profound whitening we get from using KöR is better than other systems," shared Dr. Snyder. "We see consistent whitening results, and we are selling a lot of cases because patients (and the team) see results." Praising KöR's "predictable results," Dr. Do said, "Patients want whiter teeth; if they use this system correctly, they will achieve that." A regular user of KöR MAX and KöR ULTRA, Dr. Nicole Salamy said, "KöR works better than any other

# takeaways

- KöR-Seal trays seal out salivary antioxidants, resulting in 6+ hours of active whitening instead of the typical 20-30 minutes.
- Product is continuously refrigerated to maintain its original effectiveness and reduce sensitivity
- Kits include Profound KöR-Day, KöR-Night, KÖR MAX. KÖR ULTRA, & increased KÖR ULTRA-T
  - whitening brings patient referrals and treatment acceptance
- The KöR team provides exceptional support to doctors



## 'Patients love their results with KöR whitening. It really works!"

—Nicole Salamy, DMD; Plainville, MA

in-office whitening I have tried. Patients love their results with KöR whitening. It really works!" Dr. Charley Cheney said KöR ULTRA-T "is efficient enough to treat patients with tetracycline staining," and Dr. Allan Mohr said KöR ULTRA and KöR ULTRA-T provide "consistent results, especially for tetracycline cases." He added, "The system is easy to use, and most of our patients are thrilled with the results."

KöR Complete Desensitizer assists with desensitizing teeth, and Dr. Goyal has "not had one patient report post-treatment sensitivity." Dr. Snyder said her KöR patients experience "very little sensitivity, which is remarkable with a whitening solution." She also appreciates that the solution conveniently arrives in the mail after being continuously refrigerated to maintain its potency.

## **Practice Benefits**

The KöR support team encourages doctors and staff to contact them for advice on any case. "One of the reasons we use KöR is the exceptional support we get from the KöR team. They answer any questions from our team members," Dr. Goyal shared.

Truly successful whitening often leads patients to accept other cosmetic or restorative dental procedures, which Dr. Salamy has experienced firsthand. "Patients who move forward with KöR whitening are also open to clear aligner

therapy and Botox treatment, which helps with added treatment and our bottom line," she shared. After whitening treatment, Dr. Mohr said, "Patients often notice other imperfections in their smile, which can lead to additional esthetic treatment." Calling KöR Whitening a "practice builder," Dr. Snyder offers it to patients which "often leads them to accept more dental proce-

"Satisfied whitening patients frequently refer other patients to our practice for whitening treatment," shared Dr. Goyal,

dures, especially restorative treatments."

while Dr. Salamy shared that one satisfied patient alone "has sent many, many patients to our office."

#### **Overall Satisfaction**

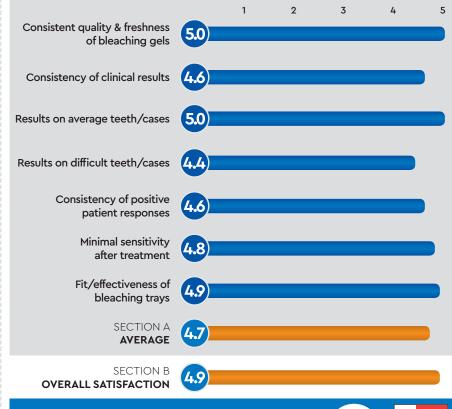
"My team is so blown away by KöR's whitening results that it has been an easy thing for them to suggest and sell," concluded Dr. Snyder. "It really is remarkable."

#### FOR MORE INFORMATION:

866.763.7753 www.korwhitening.com

## **PRODUCT REVIEW SNAPSHOT**

CRITERIA BASED ON AVERAGE SCORE (OUT OF 5,



EVOLVE DENTAL TECHNOLOGIES FINAL SCORE KÖR WHITENING





